



SMPS Legal provides cutting-edge legal services to address the needs of today's leading corporations in the Latin American Region.



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PRESS RELEASE

CHAMBERS AND PARTNERS LATIN AMERICA 2018 EDITION RANKINGS RECOGNIZES SMPS LEGAL.

Mexico City. - September 20th, 2017, CHAMBERS AND PARTNERS LATIN AMERICA 2018 EDITION announced that SMPS Legal has been recognized in three of the firm's practices, and 5 of its lawyers.



SMPS LEGAL

<https://www.chambersandpartners.com/Latin-America/firm/22626080/smps-legal>



Recognized practices and lawyers

Tax

Jorge San Martin
Ana Paula Pardo Lelo de Larrea
Federico Scheffler

International Trade and Customs

Alexis Michel

Real Estate

Alejandro Ortiz Prieto



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The **Tax Practice** was noted for its strength as a tax team involved in both consulting and contentious mandates. Acts for leading players from the energy and retail spaces, also representing notable funds. Frequently seen acting as counsel to both private clients on estate planning and to large corporations on the tax structures for transactions.

"They listen to me and they understand me. They don't abandon their opinions easily, but they are always open to changing their mind in light of the evidence."

Regarding Partner **Jorge San Martin Elizondo**, this edition states that he is highly specialised in mandates requiring knowledge of tax structures for inbound investment, advising on M&A transactions, tax restructurings for existing companies and international taxation. A client enthuses: "He quickly understands the relevant issues at hand to develop creative solutions."

Ana Paula Pardo Lelo de Larrea advises both corporations and individuals on the tax aspects of corporate transactions. Her expertise spans transfer pricing, tax restructuring and tax planning. Clients commend her English language skills and international experience, adding: "She is an amazing adviser who was able to solve all our problems and doubts."

Associate-to-watch **Federico Scheffler** receives praise from sources, with clients particularly highlighting his rapid response times. He focuses on tax planning and tax structures for M&A transactions.

The **International Trade and Customs Team** was described as What the team is known for Dynamic international trade outfit rendering legal services predominantly on customs issues. Areas of activity include customs valuations, verifications of origin and tariff classification. Represents clients in contentious matters before the Mexican customs authorities, and also handles anti-dumping investigations.

Strengths Clients are full of praise for the lawyers, stating: "They have the knowledge and experience to handle highly technical issues. They are very responsive - they answer e-mails quickly and always get back to us on the same day. They are specialised in the trade area, and really know what they're talking about. We feel they understand our needs and can provide good solutions to the issues at hand."

Notable practitioners

Department head **Alexis Michel** advises on a broad range of issues, including customs valuations, verifications of origin, and maquiladora issues. Clients offer plentiful praise, saying: "He is a well-rounded professional who delivers whatever we need him to in a timely and cost-effective manner." They add: "He has an encyclopaedic knowledge of the law, and a really strong ability to distil that information into easily understood language for his clients."



Regarding the **Real Estate Practice**, in this edition it is applauded for being an Expanding team with increasing presence in the local real estate landscape. Assists a diverse portfolio of clients, including architects, manufacturers and private investors, with lease agreements, due diligence, financing and acquisition of land or built assets. Recent work has included premises such as office buildings, hotels and residential projects.

Strengths The team is described as being comprised of "eager lawyers who are willing to give their best."

Notable practitioners

Partner Alejandro Ortiz Prieto regularly assists clients with asset purchases, construction or development of facilities, as well as the Mexican side of major cross-border instructions. Clients admire his "very comprehensive skills" in real estate work.

About SMPS Legal

SMPS Legal is an international law firm that specializes and focuses its practice on energy and natural resources, tax consulting and litigation, foreign trade, privatizations, transactions, mergers and acquisitions, joint ventures, the hospitality industry, private equity, capital markets, real estate transactions, construction and development projects as well as financing structures and litigation assessment.

For more information concerning this press release, please contact us at info@smps.com.mx
